# CORFAC International presents

# Awards Through The Years



# **2000 COR\$TARS**



#### **Top Industrial Size & Value Deal**

Firm: Klabin Company/CORFAC Intl.

Broker: Michael Preiss





#### **Top Investment Deal**

Firm: Johnson Commercial/CORFAC Intl.

Broker: Carl Johnson

 Firm: Podolsky Northstar Realty Partners/CORFAC Intl. PODOLSKY NORTHSTAR CORFAC INTERNATIONAL



#### **Top Office Deal**

Firm: Corporate Property Services/CORFAC Intl.

Brokers: Todd Beatty & Dennis Chambers

Firm: The Nordblom Company/CORFAC Intl.

Broker: Gregory Cahill & Whit Bond



#### **Top R&D Size Deal**

Firm: Corporate Property Services/CORFAC Intl.

Brokers: George Reilly & Justin Reilly

Firm: The Nordblom Company/CORFAC Intl.

Brokers: Whit Bond & Gregory Cahill



#### **Top R&D Value Deal**

Firm: Corporate Property Services/CORFAC Intl.

Broker: Ken Candelaria

Firm: Corporate Property Services/CORFAC Intl.

Broker: Tom Hayes



#### **Top Retail Deal**

Firm: The Lansco Corporation/ CORFAC Intl. LANSCO

Brokers: Richard Hodos & Alan Victor

• Firm: Langholz/Wilson & Associates/CORFAC Intl.

Brokers: Brian Kerr & Scott Smith



#### Top Intl. Deal

Firm: Garibaldi Group/CORFAC Intl.

Brokers: Christopher Kinum & Jack Fatigati

Firm: King Sturge

Broker: John Payne





#### **Top Referring Broker**

Todd Beatty
Corporate Property Services/CORFAC Intl.



#### **Top Referring Firm**

Corporate Property Services/CORFAC Intl.



# **2001 COR\$TARS**



#### **Top Industrial Size Deal**

Lease Size: 12 Acres, 477,000 sq. ft.

Cliet: Unilever

Location: Chicago, IL



#### **Top Industrial Size Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Brokers: James Garibaldi, Joseph Garibaldi IV



Billing Firm: Podolsky Northstar Realty

Partners/CORFAC Intl.

Billing Brokers: Steven Podolsky, SIOR

Richard Levy, SIOR





#### **Top Industrial Value Deal**

■ Lease Size: \$17,000,000

Client: Exodus Communications

Location: Brampton, ON



#### **Top Industrial Value Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Brokers: George Reilly & Justin Reilly

Billing Firm: Thomas L. Johnson Realty/CORFAC Intl.

Billing Brokers: Thomas Johnson &

Raymond Lyons, SIOR, CCIM





#### **Top Office Size & Value Deal**

Lease Size: \$11,600,000, 104,011 sq. ft.

Client: Consultec, Inc.

Location: Atlanta, GA



#### **Top Office Size & Value Deal**

Referring Firm: GMH Capital Partners/CORFAC Intl.

Referring Broker: Louis Battagliese, Jr., SIOR

Billing Firm: The Wesley Company/CORFAC Intl.

Billing Broker: Robert Hill



#### Top R&D Size & Value Deal

■ Lease Size: \$24,000,000, 231,670 sq. ft.

Client: Shurflo Pump Manufacturing

Location: Cypress, CA



#### Top R&D Size & Value Deal

Referring Firm: Voit Commercial Brokerage/CORFAC Intl.

Referring Brokers: Mitch Zehner & Louis Tomaselli



Billing Firm: Klabin Company/CORFAC Intl.

Billing Brokers: David Prior, SIOR & Todd Taugner, SIOR







#### **Top Retail Size & Value Deal**

Lease Size: \$5,800,000, 20,387 sq. ft.

Client: 5346 Walnut Street Associates

Location: Pittsburgh, PA



#### **Top Retail Size & Value Deal**

Referring Firm: Lansco Corporation/

CORFAC Intl.

LANSCO

Referring Broker: Richard Hodos

Billing Firm: Langholz/Wilson &

Associates/CORFAC Intl.

Billing Brokers: Brian Kerr & Scott Smith



#### **Top Intl. Size & Value Deal**

Size: 31 Assignments

Client: Honeywell

Location: United Kingdom



#### **Top Intl. Size & Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Peter Blanchard

Billing Firm: King Sturge

Billing Broker: Julian Sandbach





#### **Top Referring Broker**

Louis Battagliese, Jr., SIOR GMH Capital Partners/CORFAC Intl.



#### **Top Referring Firm**

GMH Capital Partners/CORFAC Intl.



# **2002 COR\$TARS**



#### **Top Office Value Deal**

■ Lease Size: \$7,375,544

Client: GE Capital Healthcare

Location: Bethesda, MD



#### **Top Office Value Deal**

Referring Firm: GMH Capital Partners/CORFAC Intl.

Referring Broker: Dave Forrest, GMH

Billing Firm: Manekin, LLC/CORFAC Intl.

Billing Brokers: Adam Nachlas, SIOR & George Santos, SIOR







#### **Top Office Size Deal**

Lease Square Footage: 49,870

Client: Dendrite Intl.

Location: Chesapeake, VA



#### **Top Office Size Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: James Garibaldi



Billing Firm: Porter Realty Company, Inc./CORFAC Intl.

Billing Brokers: Charles Louthan &

Robert Porter, SIOR, CCIM





#### **Top Industrial Size & Value Deal**

■ Lease Size: \$3,368,750, 275,000 sq. ft.

Client: Solectron

Location: Memphis, TN



#### **Top Industrial Size & Value Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Steve Pace

Billing Firm: Crump Commercial, LLC/CORFAC Intl.

Billing Broker: Treat MacDonald, SIOR, CCIM





#### **Top Investment Size & Value Deal**

Lease Size: \$1,668,952, 36,500 sq ft.

Client: Podco Morris Associates, LLC

Location: Birmingham, AL



#### **Top Investment Size & Value Deal**

Referring Firm: Dickman Company, Inc./

CORFAC Intl.

Referring Brokers: Samuel D. Dickman, SIOR, CRE

Samuel M. Dickman, Jr., SIOR





Billing Firm: Podolsky Northstar/CORFAC Intl.

Billing Brokers: Steven Podolsky, SIOR; Randy Podolsky, SIOR;

Michael Graham; & John Homsher, CCIM









#### Top R&D Size & Value Deal

Lease Size: \$367,950, 24,828 sq. ft.

Client: Polyserve, Inc.

Location;Beaverton, OR



### Top R&D Size & Value Deal

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Dennis Chambers

Billing Firm: Corporate Property Services/CORFAC Intl.

Billing Broker: Tom Hayes



### **Top Retail Size & Value Deal**

■ Lease Size: \$540,000, 4,000 sq. ft.

Client:
J.J. Gumberg Company

Location: Pittsburgh, PA



### **Top Retail Size & Value Deal**

Referring Firm: Lansco Corporation/

CORFAC Intl.

LANSCO

Referring Broker: Robin Abrams

Billing Firm: Langholz/Wilson &

Associates/CORFAC Intl.

Billing Broker: Brian Kerr & Z. Scott Smith



### **Top Intl. Size & Value Deal**

Lease Size: \$22,125,000, 317,500 sq. ft.

Client: Novartis Consumer Healthcare, Ltd.

Location: Kings Langley, United Kingdom



### **Top Intl. Size & Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Brokers: Jeffrey Garibaldi, James Southey,

& Craig Zurick



Billing Firm: King Sturge

Billing Brokers: Kieran Brozas





### **Top Referring Broker**



- 8 Referred Joint Assignments
- Joseph Garibaldi IV, Garibaldi Group/CORFAC Intl.



### **Top Referring Firm**



- 20 Referred Joint Assignments
- Garibaldi Group/CORFAC Intl.



# **2003 COR\$TARS**



### **Top Retail Value Deal**

■ Lease Size: \$1,023,660

Client: Arizona Bread Company

Location: San Diego, CA



### **Top Retail Value Deal**

Referring Firm: Bitzer Real Estate Partners/CORFAC Intl.

Referring Broker: Rich Chase

Billing Firm: Voit Commercial Brokerage/CORFAC Intl.

Billing Broker: Robert Brady





### **Top Retail Size Deal**

Lease Square Footage: 33,000

Client: Winwell Great Lakes

Location: Canton, MI



### **Top Retail Size Deal**

Referring Firm: Voit Commercial Brokerage/

CORFAC Intl.

Referring Brokers: Mike Hefner, SIOR &

Paul Caputo





Billing Firm: Friedman Real Estate Group/CORFAC Intl.

Billing Broker: Jim Roberts



### **Top Office Size & Value Deal**

Lease Size: \$21,985,695, 128,254 sq. ft.

Client: Thomson Healthcare, Inc.

Location: Englewood, CO



### **Top Office Size & Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Brokers: Jeff Garibaldi, Craig Zurick, &

Jim Bayless



Billing Firm: Bitzer Real Estate Partners/CORFAC Intl.

Billing Brokers: Jon Bitzer, SIOR; Tim Callahan, &

Charlie Lodge





### **Top Industrial Size & Value Deal**

Lease Size: \$9,000,000, 259,744 sq. ft.

Client: Rock-Tenn Converting Company

Location: Bolingbrook, IL



### **Top Industrial Size & Value Deal**

Referring Firm: King Commercial Realty

of Florida/CORFAC Intl.

Referring Broker: Jeff Graham, SIOR

Podolsky Northstar/CORFAC Intl.

Billing Brokers: Richard Levy & Steven Tick, SIOR







Billing Firm:

### **Top Intl. Size & Value Deal**

■ Sale Size: \$3,007,896,61,000 sq. ft.

Client: Bristol-Myers Squibb

Location: Uxbridge Middlesex

**United Kingdom** 



### Top Intl. Size & Value Deal

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Robert Morford



Billing Firm: King Sturge

Billing Broker: Michael Pearce &

James Southey





### **Top Referring Brokers**

Jeff St. Thomas
 McBride Corporate Real Estate/CORFAC Intl.



James Southey King Sturge





### **Top Referring Firm**



Garibaldi Group



# **2004 COR\$TARS**



### **Top Size & Value Industrial Deal**

■ Sale Size: \$13,000,000, 383,042 sq. ft.

Client: Solectron/Intel

Location: Hillsboro, OR



### **Top Size & Value Industrial Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Sutton Roley

Billing Firm: Integrated Corporate Property

Services/CORFAC Intl.

Billing Broker: Tom Hayes



### **Top Size R&D Deal**

Lease Square Footage: 128,422

Client: Flextronics Intl., Inc.

Location: Longmont, CO



### **Top Size R&D Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Brokers: Dan Hollingsworth & Steve Pace

Billing Firm: Bitzer Real Estate Partners/CORFAC Intl.

Billing Broker: JR Bitzer





### **Top Value R&D Deal**

Lease Square Footage: 42,120

Client: Solectron/American Postal

Workers Union/MIE Properties

Location: Glen Burnie, MD



### **Top Value R&D Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Brokers: Steve Pace & Sutton Roley

Billing Firm: Manekin, LLC/CORFAC Intl.

Billing Brokers: Laura Westervelt & Hayes Merkert

MANEKIN



### **Top Size & Value Office Deal**

■ Lease Size: \$18,133,758,65,143 sq. ft.

Client: Cadmus Communications Co.

Location: Columbia, MD



### **Top Size & Value Office Deal**

Referring Firm: Porter Realty Co., Inc. /CORFAC Intl.

Referring Broker: Cliff Porter, SIOR, CCIM

Billing Firm: Manekin, LLC/CORFAC Intl.

Billing Brokers: Laura Westervelt & Hayes Merkert





### **Top Size & Value Retail Deal**

■ Lease Size: \$731,250, 2,500 sq. ft.

Client: American Restaurant/KoKoPelli's

Location: Phoenix, AZ



### **Top Size & Value Retail Deal**

Referring Firm: Bitzer Real Estate Partners/CORFAC Intl.

Referring Broker: Richard Chase

Billing Firm: Commercial Properties, Inc. /CORFAC Intl.

Billing Broker: Andrew Jaffe, SIOR



### **Top Intl. Deal**

Lease Square Footage: 25,740

Client: Whatman Plc

Location: Florham Park, NJ



### Top Intl. Deal

Referring Firm: King Sturge

Referring Broker: James Southey



Billing Firm: Garibaldi Group/CORFAC Intl.

Billing Broker: Peter Blanchard





### **Top Referring Broker**



- 16 Referred Joint Assignments
- Robert Tillsley, McBride Corporate Real Estate/CORFAC Intl.



### **Top Referring Firm**

18 Referred Joint Assignments
McBride Corporate Real Estate/CORFAC Intl.



# **2005 COR\$TARS**



## **Top Investment Deal**

Firm: J. R. Militello Realty/CORFAC Intl.

Broker: James Militello

Firm: Rebman Properties/CORFAC Intl.

Broker: Roger Rebman



### **Top Office Deal**

Firm: J. R. Militello Realty/CORFAC Intl.

Broker: James Militello

Firm: Rector Phillips Morse/CORFAC Intl.

Broker: Maury Mitchell





## **Top Retail Deal**

Firm: Sansone Group/CORFAC Intl.

Broker: Tim Cherre



Firm: Providence Commercial/CORFAC Intl.

Broker: Daniel Gostylo





## **Top Value Industrial Deal**

Firm: Podolsky Northstar/CORFAC Intl.

Broker: Steve Podolsky, SIOR



Firm: Garibaldi Group/CORFAC Intl.

Broker: Robert Morford





## **Top Size Industrial Deal**

Firm: Podolsky Northstar/CORFAC Intl.

Broker: Steve Podolsky, SIOR

Crump Commercial/CORFAC Intl.

Broker: Treat Macdonald, SIOR, CCIM







Firm:

## Top R&D Deal

Firm: Voit Commercial/CORFAC Intl.

Broker: Peter Castleton, SIOR



Firm: McBride Corporate Real Estate/CORFAC Intl.

Broker: Robert Scherreik



## **Top Referring Broker**



Robert Tillsley

McBride Corporate Real Estate/CORFAC Intl.



# **2006 COR\$TARS**



## **Top Office Size & Value Deal**

Lease Size: \$5,713,938, 37,346 sq. ft.

Client: Pixelworks, Inc.

Location: San Jose, CA



## **Top Office Size & Value Deal**

Referring Firm: Integrated Corporate Property

Services/CORFAC Intl.

Referring Broker: Mark Childs, SIOR

Billing Firm: Corporate Property Services/CORFAC Intl.

Billing Broker: Brittain Cheney



### **Top Industrial Size & Value Deal**

Lease Size: \$16,500,000, 318,000 sq. ft.

Client: McMaster Carr Supply Company

Location: South Brunswick, NJ



### **Top Industrial Size & Value Deal**

Referring Firm: Podolsky Northstar/CORFAC Intl.

Referring Broker: Steven Podolsky, SIOR



Billing Firm: Garibaldi Group/CORFAC Intl.

Billing Broker: Robert Morford





### **Top Retail Value Deal**

Lease Square Footage: 2,320

Client: Kokopelli Sonoran Grill

Location: Corona, CA



## **Top Retail Value Deal**

Referring Firm: Bitzer Real Estate Partners/CORFAC Intl.

Referring Broker: Richard Chase

Billing Firm: Voit Commercial Brokerage/CORFAC Intl.

Billing Broker: Robert Brady





### **Top Retail Size Deal**

Lease Square Footage: 3,800

Client: La Fronterra Village, L.P.

Location: Austin, TX



## **Top Retail Size Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre

Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





# Top R&D Size & Value Deal Top Intl. Size & Value Deal

■ Lease Size: \$2,036,250, 125,000 sq. ft.

Client: Solectron

Location: Johor, Malaysia



# Top R&D Size & Value Deal Top Intl. Size & Value Deal

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Steve Pace

Billing Firm:
T. D. Aziz Sbn. Bhd

Billing Broker: M. Masilamani



## **Top Referring Broker**



- 12 Referred Joint Assignments
- Dan Gostylo, Providence
   Commercial RES/CORFAC Intl.



## **Top Referring Firm**



- 12 Referred Joint Assignments
- Providence Commercial RES/CORFAC Intl.



# **2007 COR\$TARS**



## **Top Office Size Deal**

Lease Square Footage: 53,000

Client:

Location: Peabody, MA



## **Top Office Size Deal**

Referring Firm: Integrated Corporate Property

Services/CORFAC Intl.

Referring Broker: Mark Childs, SIOR

Billing Firm: Nordblom Company/CORFAC Intl.

Billing Broker: Jim O'Neill



## **Top Office Value Deal**

Lease Size: \$4,200,000

Client: SonicWALL, Inc.

Location: Sunnyvale, CA



### **Top Office Value Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Justin Reilly

Billing Firm: Commercial Properties, Inc./CORFAC Intl.

Billing Broker: Andrew Jaffe, SIOR





## **Top Industrial Size Deal**

Lease Square Footage: 200,000

Client: ProLogis+C405

Location: Arlington, TX



## **Top Industrial Size Deal**

Referring Firm: Voit Commercial Brokerage/CORFAC Intl.

Referring Broker: Steve Lane

Billing Firm: Bradford Commercial Real Estate

Services/CORFAC Intl.

Billing Broker: Kevin Santaularia







## **Top Industrial Value Deal**

■ Lease Size: \$7,642,812

Client: Kelsey-Hayes Company

Location: Livonia, MI



### **Top Industrial Value Deal**

Referring Firm: Weber Wood Medinger/CORFAC Intl.

Referring Broker: James Klements, SIOR, CPA

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Billing Firm: King Realty, Inc./CORFAC Intl.

Billing Broker: Bill Johnston, SIOR





#### Top R&D Size & Value Deal

Lease Square Footage: 410,000

Client: IBM Corporation

Location: Jalisco, N.L., Mexico



### Top R&D Size & Value Deal

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Brokers: Eric Fox & Greg Davies

Billing Firm: BDI/CORFAC Intl.

Billing Broker: Fernando Alvarez



## **Top Investment Size & Value Deal**

■ Lease Size: \$157,545, 118,400 sq. ft.

Client: Krausz Company

Location: San Francisco, CA



## **Top Investment Size & Value Deal**

Referring Firm: Voit Commercial Brokerage/CORFAC Intl.

Referring Broker: Peter Castleton, SIOR



Billing Brokers: Eric Fox & Steve Pace



### **Top Retail Size Deal**

Lease Square Footage: 1,945

Client: La Fronterra Village, L.P.

Location: St. Louis, MO



## **Top Retail Size Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre



Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Agent: Daniel Gostylo





## **Top Retail Value Deal**

■ Lease Size: \$4,290,489

Client: Scottrade, Inc.

Location: St. Louis, MO



## **Top Retail Value Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Scott Savacool, SIOR, CCIM



Billing Firm: Lansco Corporation/

CORFAC Intl.

Billing Broker: Brett Zelner





## **Top Intl. Size & Value Deal**

■ Lease Size: \$14,395,391, 16 Acres

Client: Firearms Training Systems, Inc.

Location: Suwanee, GA



## Top Intl. Size & Value Deal

Referring Firm: King Sturge

Referring Broker: Michael Green



Billing Firm: King Realty, Inc./CORFAC Intl.

Billing Broker: Michael Boone





## **Top Referring Broker**



Scott Savacool, SIOR, CCIM Sansone Group/CORFAC Intl.



## **Top Referring Firm**





# **2008 COR\$TARS**



## **Top Industrial Size & Value Deal**

■ Sale Size: \$14,000,000, 506,490 sq. ft.

Client: Overton Moore Properties

Location: Freemon, CA



## **Top Industrial Size & Value Deal**

Referring Firm: Voit Real Estate Services/CORFAC Intl.

Referring Broker: Peter Castleton, SIOR



Billing Firm: Corporate Property Services/CORFAC Intl.

Billing Broker: Eric Fox



## **Top Office Value Deal**

Lease Square Footage: \$3,075,369

Client: Maersk Line Limited

Location: Arlington, VA



## **Top Office Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Peter Blanchard & Toby Nelson

Billing Firm: Donohoe Real Estate Services

Billing Broker: Bryan Gray







## **Top Office Size Deal**

Lease Square Footage: 61,000 (office), 37,129 (flex)

Client: DRS EW & Network Systems, Inc.

Location: Buffalo, NY



## **Top Office Size Deal**

Referring Firm: Garibaldi Group/

CORFAC Intl.

Jeffery Garibaldi Referring Broker:

& Gerald Moore



Billing Firm: Militello

Billing Broker: Michael Alpern



## **Top Retail Value Deal**

■ Lease Size: \$1,043,271

Client: Scottrade, Inc.

Location: Hoboken, NJ



## **Top Retail Value Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Scott Savacool, SIOR, CCIM

Billing Firm: Lansco Corporation/CORFAC Intl.

Billing Brokers: Brett J. Zelner & Mike Antkies





## **Top Retail Size Deal**

Lease Square Footage: 5,588

Client: Dewalt/Black & Decker

Location: Greensboro, NC



## **Top Retail Size Deal**

Referring Firm: Rector Phillips Morse, Inc./CORFAC Intl.

Referring Broker: Vaughn McQuary, SIOR

Billing Firm: Hagan Properties Inc./CORFAC Intl.

Billing Broker: Lawrence Cox &

Kris Westmoreland





## **Top Intl. Size & Value Deal**

Lease Size: \$9,500,000, 110,761 sq. ft.

Client: Hellerman Tyton Corp.

Location: Naples, FL



## **Top Intl. Size & Value Deal**

Referring Firm: King Sturge

Referring Broker: James Southey



Billing Firm: Morris Southeast Group/CORFAC Intl.

Billing Brokers: Ken Morris, SIOR &

Koreena Rivers







## **Top Referring Broker**



Scott Savacool, SIOR, CCIM Sansone Group/CORFAC Intl.



## **Top Referring Firm**





# **2009 COR\$TARS**



## **Top Retail Value Deal**

■ Lease Size: \$2,018,250

Client/Lessee: Scottrade, Inc.

Location: New York, NY





## **Top Retail Value Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Scott Savacool, SIOR, CCIM

Billing Firm: Lansco Corporation/CORFAC Intl.

Billing Brokers: Brett J. Zelner & Mike Antkies





## **Top Retail Size Deal**

Lease Square Footage: 4,600

Client: La Frontera Village, L.P.

Location: Austin, TX





## **Top Retail Size Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre

Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





## **Top Industrial Size Deal**

Lease Square Footage: 192,500

Client/Lessee: Rock Tenn Company

Location: Iowa City, IA





## **Top Industrial Size Deal**

Referring Firm: King Industrial Realty Inc. of

Florida/CORFAC Intl.

Referring Broker: Jeff L. Graham, SIOR



Billing Firm: Iowa Realty Commercial/CORFAC Intl.

Billing Broker: Kevin J. Crowley, SIOR





## **Top Industrial Value Deal**

■ Sale Value: \$4,500,000

Client/Buyer: Swiff-Train

Location: San Antonio, TX





## **Top Industrial Value Deal**

Referring Firm: Boyd Commercial, LLC/CORFAC Intl.

Referring Broker: Alexander G. Reilly, CCIM, SIOR

Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





#### **Top Investment Size & Value Deal**

■ Sale Size: \$2,970,000, 3,900 sq. ft.

Location: Federal Way, WA

Client/Lessee:
IHOP





## **Top Investment Size & Value Deal**

Referring Firm: TRI Commercial/CORFAC Intl.

Referring Broker: Bob King

Billing Firm: Andover Company, Inc./CORFAC Intl.

Billing Broker: Jeff J. Crane





## **Top Office Size & Value Deal**

Lease Size: \$7,110,580, 21,566 sq. ft.

Client: Maersk Oil Houston, Inc.

Location: Houston, TX





## **Top Office Size & Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Peter D. Blanchard



Billing Firm: Boyd Commercial, LLC/CORFAC Intl.

Billing Broker: David M. Boyd, CCIM, SIOR





#### Top R&D Size & Value Deal

■ Lease Size: \$36,162,473, 148,191 sq. ft.

Client/Lessee: Cervalis, LLC

Location: Northern NJ





## Top R&D Size & Value Deal

Referring Firm: Howard Properties/CORFAC Intl.

Referring Broker: Howard E. Greenberg, SIOR



Billing Firm: Garibaldi Group/CORFAC Intl.

Billing Broker: Craig Zurick



## **Top Referring Broker**



38 Referred Joint Assignments

Scott Savacool, SIOR, CCIM Sansone Group/CORFAC Intl.



#### **Top Referring Firm**



46 Referred Joint Assignments



# **2010 COR\$TARS**



#### **Top Retail Value Deal**

■ Lease Size: \$2,783,899

Client: Scottrade, Inc.

Location: New York, NY





#### **Top Retail Value Deal**

Sansone Group/CORFAC Intl. Referring Firm:

Scott Savacool, SIOR, CCIM Referring Broker:

Lansco Corporation/CORFAC Intl. Billing Firm:

Billing Brokers: Brett J. Zelner & Mike Antkies





#### **Top Retail Size Deal**

Lease Square Footage: 30,500

Client: La Fronterra Village, L.P.

Location: Round Rock, TX





#### **Top Retail Size Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre

Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





#### **Top Industrial Size Deal**

Lease Square Footage: 400,232

Client: New Breed Logistics

Location: Memphis, TN





#### **Top Industrial Size Deal**

Referring Firm: Crump Commercial

Referring Broker: Treat MacDonald, SIOR, CCIM

Billing Firm: Podolsky Northstar/CORFAC Intl.

Billing Broker: Steve Podolsky, SIOR





#### **Top Industrial Value Deal**

■ Sale Size: \$7,270,712

Client: Invacare Corporation

Location: Cranbury, NJ





#### **Top Industrial Value Deal**

Referring Firm: Weber Wood Medinger/CORFAC Intl.

Referring Broker: James Klements, SIOR, CPA

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Billing Firm: McBride Corporate Real Estate/CORFAC Intl.

Billing Broker: John Lieser



#### **Top Investment Size & Value Deal**

Sale Size:

\$5,300,000,44,815 sq. ft.

Client:

A.E. Peterson

Location:

Milpitas CA





#### **Top Investment Size & Value Deal**

Referring Firm: Corporate Property Services/CORFAC Intl.

Referring Broker: Eric Fox

Billing Firm: Voit Real Estate Services/CORFAC Intl.

Billing Broker: Peter Castleton, SIOR





#### **Top Office Size & Value Deal**

Lease Size: \$17,615,394, 213,558 sq. ft.

Client: Confidential Financial Services Firm

Location: Shelton, CT



#### **Top Office Size & Value Deal**

Referring Firm: Garibaldi Group/

CORFAC Intl.

Referring Broker: Rob Loderstedt &

Jeffrey J. Toia



Billing Firm: Goodfellow Ashmore/

CORFAC Intl.

Billing Broker: Todd Payne, SIOR





#### **Top R&D Size Deal**

Lease Square Footage: 120,000

Client: Suntech

Location: Goodyear, AZ





#### **Top R&D Size Deal**

Referring Firm: TRI Commercial/CORFAC Intl.

Referring Broker: Anton Qiu



Billing Firm: Commercial Properties Inc./CORFAC Intl.

Billing Broker: Andrew Jaffe, SIOR





#### **Top R&D Value Deal**

Lease Size:

Client:

Location:

\$6,685,862

Alfa Wassermann, Inc.

West Caldwell, NJ





#### **Top R&D Value Deal**

Referring Firm: Howard Properties/CORFAC Intl.

Referring Broker: Howard E. Greenberg, SIOR



Billing Firm: Garibaldi Group/CORFAC Intl.

Billing Broker: James Garibaldi & Michael Witko







#### **Top International Size & Value Deal**

■ Lease Size: \$387,906, 9,526 sq. ft.

Client: Warner Chilcott/UK

Location: Weybridge, United Kingdom





#### **Top International Size & Value Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Jack Fatigati

Billing Firm: King Sturge

Billing Broker: Piers Leigh







#### **Top Referring Broker**



34 Referred Joint Assignments

Scott Savacool, SIOR, CCIM Sansone Group/CORFAC Intl.



#### **Top Referring Firm**



44 Referred Joint Assignments



# **2011 COR\$TARS**



#### **Top Office Value Deal**

■ Lease Size: \$3,831,307

Client/Lessee: Confidential Firm

Location: Atlanta, GA





#### **Top Office Value Deal**

Referring Firm: Garibaldi Group/

CORFAC Intl.

Referring Brokers: Jeffrey J. Toia &

**Rob Loderstedt** 





Billing Firm: Joel and Granot Real Estate/

CORFAC Intl.

Billing Broker: Alan Joel, CCIM





#### **Top Office Size Deal**

Lease Square Footage: 50,180

Client: Maersk Oil Houston, Inc.

Location: Houston, TX





#### **Top Office Size Deal**

Referring Firm: Garibaldi Group/CORFAC Intl.

Referring Broker: Peter D. Blanchard



Billing Firm: Boyd Commercial, LLC/CORFAC Intl.

Billing Broker: David Boyd, CCIM, SIOR





#### **Top Industrial Value Deal**

■ Sale Value: \$8,900,000

Client/Lessee: Sapa Canada Inc.

Location: Metro Vancouver, BC





#### **Top Industrial Value Deal**

Referring Firm: Capacity Commercial Group/CORFAC Intl.

Referring Broker: Allen Patterson

Billing Firm: Macdonald Commercial Real Estate

Services Ltd./CORFAC Intl.

Billing Brokers: Don O'Brien, CCIM; Gary Webb; &

Stuart Wright



#### **Top Industrial Size Deal**

Lease Square Footage: 372,580

Client/Buyer: Schwarz Supply Source

Location: Sauk Village, IL





#### **Top Industrial Size Deal**

Referring Firm: Voit Real Estate Services/

**CORFAC Intl.** 

Referring Broker: Peter Castleton, SIOR



Billing Firm: Podolsky Northstar/

CORFAC Intl.

Billing Brokers: John R. Homsher, CCIM

& Steven H. Tick, SIOR







#### **Top Investment Size & Value Deal**

■ Sale Value: \$3,800,000,75,000 sq. ft.

Client/Lessee: Hyatt Investment

Location: Mesa , AZ





#### **Top Investment Size & Value Deal**

Referring Firm: Target Realty Corp./CORFAC Intl.

Referring Broker: Harvey Aronovich



Billing Firm: Commercial Properties, Inc./CORFAC Intl.

Billing Broker: Andy Jaffe, SIOR





#### **Top Retail Value Deal**

■ Lease Size: \$2,065,000

Client/Buyer: La Frontera Village - Old Navy

Location: Round Rock, TX





#### **Top Retail Value Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre



Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





#### **Top Retail Size Deal**

■ Lease Size: \$1,372,500

Lease Square Footage: 30,000

Client/Buyer: La Frontera Village – Marshalls

Location: Round Rock, TX



#### **Top Retail Size Deal**

Referring Firm: Sansone Group/CORFAC Intl.

Referring Broker: Tim Cherre

Billing Firm: Providence Commercial RES/CORFAC Intl.

Billing Broker: Daniel Gostylo





#### **Top Land Size & Value Deal**

■ Sale Value: \$1,350,000,60 acres

Client/Buyer: Baker Hughes

Location: San Antonio, TX





#### **Top Land Size & Value Deal**

Referring Firm: Boyd Commercial, LLC/CORFAC Intl.

Referring Broker: R. Conrad Bernard, SIOR



Billing Firm: Providence Commercial

RES/CORFAC Intl.

Billing Brokers: Daniel Gostylo & Phil Crane, CCIM





#### **Top Referring Broker**



21 Referred Joint Assignments

Tim Cherre, Sansone Group/CORFAC Intl.



### **2012 COR\$TARS**



#### 2012 COR\$TAR Award: Top Industrial Dollar Value

Referring Broker: Scott Madsen, SIOR
 Capacity Commercial Group/CORFAC International





Billing Broker: Steven Tick, SIOR
 Podolsky|Circle CORFAC International



#### 2012 COR\$TAR Award: Top Industrial Size

 Referring Broker: Steven Podolsky, SIOR Podolsky|Circle CORFAC International





 Billing Broker: Treat Macdonald, CCIM, SIOR Crump Commercial, LLC/CORFAC International



## 2012 COR\$TAR Award: Top Land Size and Dollar Value

 Referring Broker: J. Michael Boyd, CRE, SIOR Boyd Commercial, LLC/CORFAC International







Billing Brokers: Daniel Gostylo
 Phil Crane, CCIM
 Providence Commercial RES/CORFAC
 International



# 2012 COR\$TAR Award: Top Office Size and Dollar Value

Referring Brokers: Jeffrey Garibaldi
 Gerald Moore
 Garibaldi Group/CORFAC International







 Billing Broker: Adam Nachlas, SIOR Manekin, LLC/CORFAC International



#### 2012 COR\$TAR Award: Top Retail Value

 Referring Broker: Scott Savacool, SIOR, CCIM Sansone Group/CORFAC International





 Billing Broker: Brett Zelner, Lansco Corporation/CORFAC International



#### 2012 COR\$TAR Award: Top Retail Size

Referring Broker: Tim Cherre
 Sansone Group/CORFAC International





Billing Broker: Daniel Gostylo
 Providence Commercial RES/CORFAC
 International



#### 2012 COR\$TAR Award: Top Referring Broker



14 Referred Joint Assignments

Tim Cherre Sansone Group/CORFAC International



#### 2012 COR\$TAR Award: Top Referring Firm





# CORFAC International presents

### 2013 COR\$TAR Awards



# 2013 COR\$TAR Award: Top Land Size and Dollar Value

 Referring Broker: Steven Podolsky, SIOR Podolsky|Circle CORFAC International







Billing Brokers:
 Sim Doughtie, SIOR, CCIM, MCR
 Al McConkey
 King Industrial Realty, Inc./CORFAC Intl.



#### 2013 COR\$TAR Award: Industrial Dollar Value

Referring Brokers:
 Robbie McEachern, Don Ossey, SIOR
 Capacity Commercial Group/CORFAC Intl.







Billing Broker: David Prior, SIOR
 The Klabin Company/CORFAC International



#### 2013 COR\$TAR Award: Industrial Size

 Referring Broker: Steven Podolsky, SIOR Podolsky|Circle CORFAC International





Billing Broker: Treat Macdonald, CCIM, SIOR
 Crump Commercial, LLC/CORFAC International



#### 2013 COR\$TAR Award: Top Office Dollar Value

Referring Brokers:
 Renee Betzelos, Kurt Walsh
 ProTen Realty Group/CORFAC Intl.









 Billing Broker: Peggy Burke, Jean Ko TRI Commercial/CORFAC Intl.



#### 2013 COR\$TAR Award: Top Office Size

 Referring Brokers: Jeffrey Garibaldi Gerald Moore The Garibaldi Group/CORFAC Intl.







Billing Broker: James Stubblebine
 The Stubblebine Company/CORFAC Intl.



# 2013 COR\$TAR Award: Top Retail Dollar Value and Size

Referring Broker: Tim Cherre
 Sansone Group/CORFAC International





 Billing Broker: Daniel Gostylo Providence Commercial RES/CORFAC International



#### 2013 COR\$TAR Award: Top Referring Broker



8 Referred Transactions

Scott Savacool, SIOR, CCIM Sansone Group/CORFAC International



#### 2013 COR\$TAR Award: Top Referring Firm





# CORFAC International presents

### 2014 COR\$TAR Awards



#### 2014 Land Award: Largest Size and Dollar Value

Referring Broker:
Lester Osborn, CCIM, SIOR
Piedmont Properties of the Carolinas Inc./
CORFAC International
Charlotte, NC





Billing Broker: Steven Tick, SIOR Podolsky|Circle CORFAC International Riverwoods, IL



#### 2014 Top Industrial Dollar Value Deal

Dollar Value: \$7,504,968

Client/Lessee: Tucker Rocky Distributing

Location: Jacksonville, Florida





#### 2014 COR\$TAR Award: Industrial Dollar Value

Primary Referring Broker: Don Ossey, SIOR Secondary Referring Broker: Robbie McEachern Capacity Commercial Group/CORFAC Intl. Portland, OR





Billing Broker: Jeff L. Graham, SIOR King Industrial Realty, Inc. of Florida/CORFAC International Jacksonville, FL



#### 2014 Largest Industrial Size Deal

Size: 404,400 square feet

Client/Lessee: New Breed Logistics

Location: Memphis, TN





#### 2014 COR\$TAR Award: Largest Industrial Deal Size

Referring Broker: Treat Macdonald, CCIM, SIOR Crump Commercial, LLC/CORFAC International Memphis, TN





Billing Broker: Steven Podolsky, SIOR Podolsky|Circle CORFAC International Riverwoods, IL



#### 2014 Winning Office Dollar Value Deal

Dollar Value: \$3,450,000

Client/Seller: Halstead Investments, LLC

Location: Farmington Hills, Michigan



#### 2014 COR\$TAR Award: Top Office Dollar Value

Referring Broker: Barry Bram, CCIM, LEED-AP TRI Commercial/CORFAC International San Francisco, CA





Billing Broker: Mason L. Capitani, SIOR L. Mason Capitani, Inc./CORFAC International Troy, MI



#### 2014 Winning Office Size Deal

Size: 40,000 square feet

Client/Seller: Halstead Investments, LLC

Location: Farmington Hills, MI



#### 2014 COR\$TAR Award: Top Office Size

Referring Broker: Barry Bram, CCIM, LEED-AP TRI Commercial/CORFAC International San Francisco, CA





Billing Broker: Mason L. Capitani, SIOR L. Mason Capitani, Inc./CORFAC International Troy, MI



#### 2014 Top Retail Size and Dollar Value Deal

Size: 25,536 square feet

Dollar Value: \$2,949,408

Client/Lessee: SkyZone Franchise Group

Location: Pineville, N.C.



# 2014 COR\$TAR Award: Top Retail Size and Dollar Value

Referring Firm: The Klabin Company/CORFAC International Los Angeles, CA





Primary Billing Broker: Scott Hensley, CCIM, SIOR Secondary Billing Broker: Lester Osborn, CCIM, SIOR Piedmont Properties of the Carolinas, Inc./CORFAC International Charlotte, NC

The Klabin Company
CORFAC INTERNATIONAL
Industrial and Office Real Estate Since 1961



#### 2014 COR\$TAR Award: Top Referring Broker



14 Referred Transactions

Scott Savacool, CCIM, SIOR Sansone Group/CORFAC International St. Louis, MO



#### 2014 COR\$TAR Award: Top Referring Firm





# Thomas B. Hayes, Jr. Technology Innovator Award In Recognition Of Technology Innovation & Sharing



Thomas B. Hayes, Jr



# Thomas B. Hayes, Jr. Award: Technology and Innovation

The primary criteria for the award recipient is a person who has shared innovative and advantageous technology applications relevant to commercial real estate brokerage with you or your firm during the current year or in the past.

The award was established in 2003 to honor the late Tom Hayes, who, as a Principal of Integrated Corporate Property Services/CORFAC Intl., was consistently on the pioneering and cutting edge of monitoring and assessing new technology and keeping his CORFAC colleagues up-dated on them.



2005: Ray Baker CPS/CORFAC Intl.

2006: Jerry Holdner Voit Commercial/CORFAC Intl.

2007: Pablo Revilla CPS/CORFAC Intl.

2008: Michael Tanner King Realty/CORFAC Intl.

2009: Edwin Camacho Lansco Corporation/CORFAC Intl.





Ken Morris, SIOR

Morris Southeast Group/CORFAC Intl.





Andrew Murbach
TRI Commercial/CORFAC International





Phill R. Tomlinson

Commercial Properties Inc./CORFAC
International



#### Olen Monsees Award

The Olen Monsees Award recognizes the CORFAC individual as the 'Unsung Hero' for the CORFAC member who goes above and beyond without being asked and with little recognition.

The award was created in memory and honor of Olen Monsees (1940-2012), president of Karbank Real Estate Company and colleague since 1969. Olen was an iconic figure in the Kansas City real estate brokerage community. He distinguished himself with his plain spoken wisdom, his quiet dignity and his low-keyed manner that engendered deep loyalty among his clients, friends and colleagues. His focus was always to get the job done properly. He worked with a natural sense of responsibility, without complaint, without excuses. Olen was the finest of gentlemen.



#### 2014 Olen Monsees Award



Andrew Jaffe
Commercial Properties Inc./CORFAC
International



#### 2015 Olen Monsees Award



James E. Klements, CPA, SIOR Weber Wood Medinger/CORFAC International



# Charlie King MVP Award Devoted and Exceptional Service To CORFAC Intl.



Charles B. King, Jr.



### Charlie King Award: CORFAC's MVP

As nominated by the President for presentation at the fall conference to the person who he/she believes has been the most valuable player for his/her term as president, or a person who, over time, has made substantial contributions to the development of CORFAC.



### 2004 - 2009 Charlie King MVP Award

2004: Daniel Gostylo Providence Commercial RES/CORFAC Intl.

2005: Ray Baker CPS/CORFAC Intl.

2006: John Owen

2007: Mike Boyd Boyd Commercial, LLC/CORFAC Intl.

2008: Jeff Graham King Industrial Realty Inc./CORFAC Intl.

2009: Steve Podolsky Podolsky Northstar/CORFAC Intl.
 David Prior Klabin Company/CORFAC Intl.



# 2010 Charlie King MVP Award



Todd E. Payne, SIOR

Goodfellow-Ashmore/CORFAC Intl.



# 2011 Charlie King MVP Award



Douglas R. Marshall Klabin Company/CORFAC Intl.





David Boyd, SIOR, CCIM
Boyd Commercial, LLC/CORFAC International





G. Raymond Lyons, SIOR, CCIM, MRICS Thomas L. Johnson Realty/ CORFAC International





Kurt Walsh
ProTen Realty Group/
CORFAC International





Tom Martindale, SIOR
TRI Commercial/CORFAC International

